



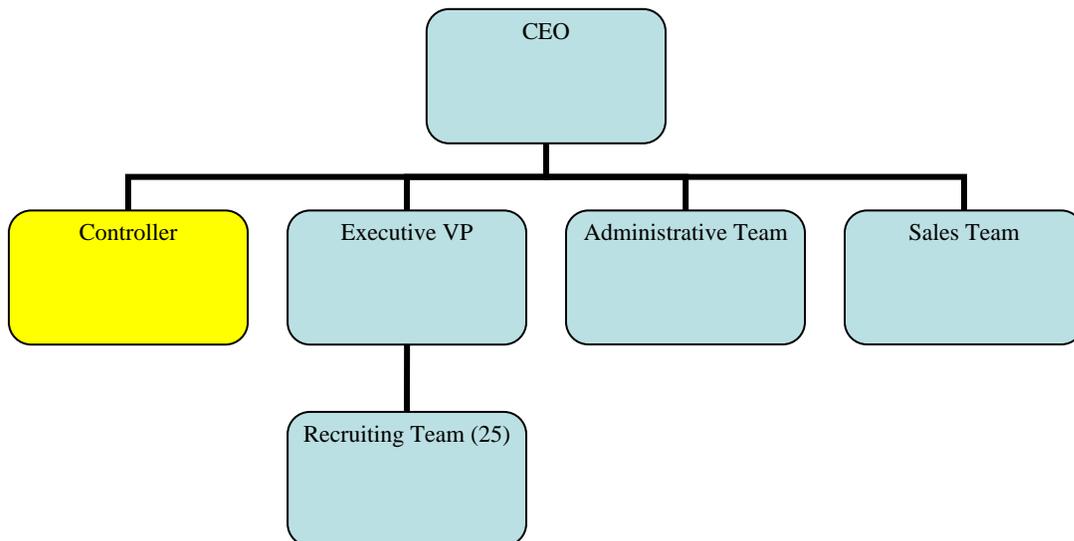
**Controller Description:**

Hold on, this is something special. The company started in the late 90's and has approximately 40 employees at this time. Last year they did roughly \$5M in sales. The corporate culture could be described as casual, but don't be fooled. This is a very professional and hard working staff and the bar is set very high. This is one of the best small companies in Georgia and in the last year has been covered in the Wall Street Journal, Forbes, Fast Company and other national publications. This company is on the rise and needs a visionary Controller who can help them take the company to the next level while maintaining day-to-day accounting. The position reports directly to a dynamic and effective CEO working closely with the Executive VP of Sales.

**Principle Duties and Responsibilities:**

1. Responsible for all P&Ls
2. Financial reporting
3. Monthly close
4. Support management through ad hoc data collecting, reporting, analysis and special projects.
5. Maintain and manage intercompany transactional activity
6. Establish a system for forecasting
7. Assist in the annual budgeting process
8. Cash management
9. Benefits management, including a profit sharing plan
10. All day-to-day accounting functions (currently in Peachtree) including A/P, A/R, Heavy Payroll, Reconciliations, Financial Statements, etc.

**Organizational Chart**



**Technical Qualifications:**

- Undergraduate degree and/or Masters in Accounting
- CPA preferred
- Service experience a plus
- QuickBooks and Peachtree experience highly desired

**Compensation/Benefits:**

- \$85 - \$95K
- Bonus Potential
- Unlimited potential

**Location:**

Downtown Atlanta

**Personality descriptors of the right professional:** The right professional for this key position is someone who likes challenge, and is looking for career development. Other key indicators include:

- High integrity
- Strong initiative
- Adaptable / Nimble
- Strong communicator

**Company Profile:**

The company started in 1989 and has 35 employees at this time. Last year they did roughly \$7M in sales. The corporate culture could be described as casual.

If you are a hard working / hard playing, dynamic, smart, energetic, difference maker who is looking for the challenge of leading a company forward through accounting, finance, modeling, and true management, then this might be the position for you.